# International Mediator and Dispute Resolution Practitioner International Mediation, Negotiation and Conflict Management Skills Trainer ADR Consultant

LL.M. (ADR), FCIArb, Avv.

MEDIATOR PROFILE

**BIOGRAPHICAL DATA** 

A: Lungadige Re Teodorico, 16 37129, Verona Italy

DoB: 26/08/1979 N: Italian

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# International Mediator and Dispute Resolution Practitioner.

FCIArb (Fellow of the Chartered Institute of Arbitrators – London)

CEDR Accredited Mediator (London). CIArb Accredited Mediator (London).

Workplace and Employment Mediation Training - London School of Mediation (London).

Member of several international Panels of Neutrals (ICDR-AAA, New York; WIPO, Geneva; OECD, Paris; CPR, New York; CEDR, London; CAM, Milan; CAS/TAS, Lausanne; CafA, Rotterdam; ADGM-DRHC, Abu Dhabi; AALCO-HKRAC, Hong Kong; IAMC, Hyderabad; MICADR, Karachi; AMCA, Yerevan; among others).

Consumer Mediator for the Italian Regulatory Authority for Energy, Utilities and Environment (ARERA). Member of the International Ombuds Association.

Appointed to mediate more than 720 international and domestic mediations (civil, commercial and IP disputes) and 180 community mediations.

Appointed as mediator and ombudsman for more than 3.900 energy, utilities, telecommunication and comsumer disputes.

# Mediation, ADR and Negotiation Trainer. ADR Consultant.

Contract Trainer and Consultant at the UN Organization, New York (UNDP, UNLB, UNFSU), USAID and on several EU Projects on ADR, Peer Mediation and Conflict Management.

Member of the CIArb Approved Faculty List. Course Director and Senior Faculty, Chief Assessor, Assessor and Moderator for the CIArb Mediation Skills Training Course and Assessment/Accreditation.

Course Director and Senior Faculty for the CIArb Virtual Mediation Training Course.

Contract Consultant for the CIArb.

Member of the IMI – International Mediation Institute MPPC (Mediation Public Policy Committee).

Member of the Mediation Advisory Council of AMCA (Arbitration and Mediation Centre of Armenia).

Academy member of FIDRA – Florence International Dispute Resolution Academy and CAM-Camera Arbitrale di Milano.

Accredited Mediation Trainer and Assessor (Ministry of Justice, Italy).

Mediation and Negotiation Skills Trainer for Companies, Law Firms, Professional Associations, Trade Unions and Councils.

Faculty of Conflict Managers of Tomorrow – University of Trento, School of Law.

Trained and conducted more than 700 international and domestic Mediation, ADR, Negotiation, Mediation Advocacy Courses and Workshops.

# Contract Professor.

Visiting Professor and Lecturer at Universities.

Keynote Speaker at international and domestic workshops, conferences and events on Mediation, Negotiation and ADR.

Contract Professor at the University of Trento – School of Law. Visiting Professor and Lecturer at the Universities of Trento, MGIMO Moscow, Alma Mater Studiorum Bologna, Statale di Milano, DHBW, Ravensburg, The American Common Law Centre of Kyev.

Keynote Speaker, Lecturer or Panelist at events organised by (*i.a.*):

- Bar Associations (in Italy, France, Armenia);

- Organisations (ICC, Paris; CPR, New York; FSM-Financial System Mediator of Armenia, Yerevan; CIArb, London; CMAP, Paris; AMCA, Yerevan; UnionCamere Italia, Rome; more than 50 Chambers of Commerce incl. Paris, Milan, Florence; ConfCommercio, Rome; Scuola Superiore dell'Avvocatura, Rome);

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ELSA - The European Law Students' Association;
 International Law Firms and Companies (SNAM, Pirelli, MagnetiMarelli, etc.)

#### Attorney-at-Law.

Mediation Advocate and Mediation Advocacy Consultant. LL.M. (ADR & Mediation); Avv. (Adm. to the Bar, Italy)

## EDUCATION, PROFESSIONAL QUALIFICATIONS AND SELECTED POST-GRADUATE EDUCATION

Università degli Studi di Siena (2006-2007)

LL.M. degree in "ADR - Alternative Dispute Resolution Procedures"

Università degli Studi di Trento, Facoltà di Giurisprudenza (1998-2004)

"Laurea" (Italian equivalent to Master's and Bachelor's degree) in Law; European and Transnational curriculum.

# International Mediation Accreditations

CIARB Accredited Mediator (The Chartered Institute of Arbitrators), London (since 2011). CEDR Accredited Mediator (Centre for Effective Dispute Resolution), London (since 2011). LONDON SCHOOL OF MEDIATION - Workplace and Employment Mediation Training, London (since 2025). INTERNATIONAL OMBUDSMAN ASSOCIATION – Foundations Course for Ombudsman (since 2025).

#### National (Italian) Mediation Accreditations

Civil and Commercial Mediation accreditation according to UNIONCAMERE - The Union of Italian Chambers of Commerce's standards (since 2006).

Business Mediation accreditation according to DM 222/2004 (since 2010).

Civil and Commercial Mediation accreditation according to DM 180/2010 (since 2011).

Ordine degli Avvocati di Verona, Italy (The Bar Association of Verona, Italy) Admission and Membership (since 2004).

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#### LANGUAGES

Mother tongue Italian. Fluency in English, Legal English, Spanish. Good Armenian. Basic French, Russian.

# PRESENT POSITION

International Mediator and Dispute Resolution Practitioner.

Regularly appointed for *ad hoc* and Institutional Mediations, as member of the Panel of Neutrals of the following Institutions:

AALCO-HKRAC Hong Kong Regional Arbitration Centre, ICDR-AAA - International Center for Dispute Resolution -American Arbitration Association, New York, Singapore et Hong Kong al. Member of the Panel of Mediators (since 2025). Member of the Panel of Neutrals (since 2024). OECD - Organisation for Economic Co-operation and Development, Paris CAS/TAS - Court of Arbitration for Sport, Lausanne Member of the Roster of Mediators for National Contact Member of the Panel of Mediators (since 2024). Points for Responsible Business Conduct (RBC) (since 2025). MICADR – Musaliha International Center for Arbitration and Dispute Resolution, Karachi, Islamabad IAMC – International Arbitration and Mediation Center, Member of the Panel of Climate Mediators (since 2024). Hyderabad Member of the Panel of Mediators - Level 3 Mediator AMCA – Arbitration and Mediation Center of Armenia, (since 2025). Yerevan Member of the Panel of Neutrals (since 2024). Member The Italian Transport Regulation Authority (ART), Turin of the Mediation Advisory Council (since 2025). Member of the Panel of Neutrals - Ombudsman (since 2025).

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ADGM – DRHC – Abu Dhabi Global Market - Dispute Resolution Hearing Centre, Abu Dhabi	The Italian Regulatory Authority for Energy, Utilities and Environment) (ARERA), member of NEON-National
Member of the Panel of Neutrals (since 2023).	Energy Ombudsmen Network, Rome
	Member of the Panel of Neutrals - Ombudsman (since 2013).
CafA – Court of Arbitration for Art, Rotterdam	
Member of the Panel of Neutrals (since 2022).	ECDR, Ljubljana
	Member of the Panel of Neutrals (since 2012).
CEDR, London	
Member of the Panel of International Neutrals (since 2020).	Оvмғ Organismo Veronese di Mediazione Forense, Verona
WIPO-World Intellectual Property Organization, Geneva	Member of the Panel of Neutrals (since 2011).
Member of the Panel of Neutrals (since 2020).	Сам – Camera Arbitrale di Milano, Milan
	Member of the Panel of Neutrals (since 2008).
The Mediation Centre, Dubai	
Member of the Panel of Neutrals (since 2016).	The Chamber of Commerce of Florence, Florence
	Member of the Panel of Neutrals (since 2008).
CPR, New York	
Member of the Panel of Neutrals (since 2013).	The Chamber of Commerce of Verona, Verona
	Member of the Panel of Neutrals (since 2007).

International Mediation, Negotiation and Conflict Management Skills Trainer.

CIArb – The Chartered Institute of Arbitrators, London
CIARB Accredited Trainer, Senior Faculty Member, Regional Pathway Leader (since 2018).
Approved Faculty List Member – Mediation (since 2012).
Mediation Skills Training Course Director, Senior Faculty, Chief Assessor, Assessor and Moderator.
Course Director and Senior Faculty for the CIArb Virtual Mediation Course (since 2020).
Consultant (since 2020).

CEDR – Centre fo Effective Dispute Resolution, London CEDR Accredited Trainer (since 2013). CEDR International ADR Trainer's Network member (since 2013).

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#### Mediation, Dispute Resolution, Training

# Contract and Visiting Professor

- Contract Professor at the University of Trento, Italy School of Law, for the "Advanced Course on Negotiation and Mediation", the "Clinic on ADR" and the "Negotiation and Mediation Training and Coaching" Courses (since 2012).
- Faculty of the "Conflict Managers of Tomorrow" Project at the University of Trento School of Law (since 2010).
- Contract Trainer at the UN United Nations Organization, New York; UNDP United Nations Development Programme, The Gambia. "Training of ADRS Staff on ADRS Mechanisms in relation to Mediation, Conciliation and Negotiation" (2022).
- Visiting Professor at the Alma Mater Studiorum Bologna (Course on *Mediation and Negotiation;* Course on *International Business Negotiation* 2024-2025)
- Visiting Professor at the DHBW Institute (Ravensburg) on Mediation (2014-2016).
- Contract Trainer at the UN-United Nations Organization, New York; UNLB United Nations Logistics Base, Brindisi. Negotiation Skills Training for UNFSU-United Nations Field Staff Union Members ("Negotiation Skills for Union Representatives") (2014).
- Academy member of FIDRA Florence International Dispute Resolution Academy and CAM Camera Arbitrale di Milano (since 2012).
- Accredited Trainer and Assessor (Ministry of Justice, Italy, since 2010), delivering *ah hoc* training or in collaboration with high-level National Mediation Training Providers. Training for Professionals and ADR/Negotiation specialists, Companies, Trade Unions for Workers and Entrepreneurs, Bar and Professional Associations, Banking and Financial Institutions, Public and Private Entities and Institutions on Mediation, Negotiation, ADR, Arbitration, Conflict Management, Mediation Advocacy. More than 620 Training Courses (Mediation Skills, Advanced Skills, Negotiation Skills, Conflict Management Skills, Problem Solving in Conflict Skills) (updated: 19/9/2024).
- Lecturer at the Universita' Statale di Milano School of Law (LL.M. on Sustainable Development, 2018); Fondazione Forense Ferrarese – Scuola Forense di Ferrara ("ADR, Mediation and Arbitration", since 2013); Fondazione Veronese di Studi Giuridici – Scuola Forense of the Bar Association of Verona ("Civil and Commercial Mediation", since 2012); DHBW, Ravensburg ("Mediation in a Global Village – Marketplace for International Negotiation and Mediation", 2011).
- Keynote Speaker and Panelist at conferences on Mediation, Negotiation, Dispute Resolution. Events organised by Universities (Trento, MGIMO Moscow, Statale di Milano), Bar Associations (Milan, Verona, Pavia, Padua, Catania, Bergamo), Organisations (ICC-The International Chamber of Commerce, Paris; CPR-International Institute for Conflict Prevention & Resolution; FSM-The Financial System Mediator of Armenia; CIArb-The Chartered Institute of Arbitrators; CMAP – Centre de Médiation at d'Arbitrage, Paris; AMCA-Arbitration and Mediation Center of Armenia, Yerevan; UnionCamere Italia, Rome; The Chambers of Commerce of Paris, Milan, Florence, *i.a.*; ConfCommercio, Rome; Scuola Superiore dell'Avvocatura, Rome) ; Press Association of Tuscany; ELSA-The European Law Students' Association; The American Common Law Centre of Kyev-Mediation and Negotiation Club); Law Firms (NCTM, Milan, Rome, Verona, London).
- Senior Faculty, Course Director, Trainer for Trainers, Chief Assessor, Assessor, and Moderator for mediation, negotiation, mediation advocacy, and conflict management courses in Armenia, Bahamas, France, Gambia, Germany, Italy, Ireland, Kenya, Lithuania, Malaysia, Nigeria, Pakistan, Poland, Singapore, Spain, Sri Lanka, Turkey, Ukraine, UAE, UK, Zambia, plus online.

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# SELECTED PROFESSIONAL EXPERIENCE BEFORE PRESENT POSITION

The Italian Regulatory Authority for Telecommunications (Co.Re.Com.), Lombardy Region, Milan Member of the Panel of Neutrals (2017-2022, term concluded). Ombudsman.

Azienda Ospedaliera di Padova (Hospital of Padua, Italy) – Mediation Commission President (2010-2013, term concluded). Ombudsman.

*The National and International Arbitration and Mediation Chamber of Grosseto, Italy* Member of the Panel of Neutrals (2008 – 2011).

#### MEMBERSHIP IN PROFESSIONAL BODIES

*ClArb-The Chartered Institute of Arbitrators,* London FCIArb (Fellow Member) (Mediation) (since 2011).

*Bar Association of Verona,* Verona Member; Attorney-at-Law (since 2004).

*IMI – International Mediation Institute,* The Hague MPPC (Mediation Public Policy Committee) Member (since 2025).

IOA – International Ombuds Association, Seattle
Member (since 2025).
Professional Development Committee (PDC) Member.
European Ombuds & Mediator Group Member.
IOA Regional Advancement Communities for Europe Group Member.

AMCA – Arbitration and Mediation Center of Armenia, Yerevan Mediation Advisory Council Member

*The Mediation Hub - MENA*, Dubai Member (since 2025).

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# MAIN AREAS OF DISPUTE RESOLUTION

Cross-border, complex and multi-party disputes. Intellectual Property / IT disputes. Civil, Commercial and Business disputes. Workplace disputes (Workplace Mediation | Ombudsman). Sport disputes. Climate and Energy Transition disputes.

# MAIN PUBLICATIONS

*Training Mediation and Negotiation Skills – Skills and Role-Playings.* Various Authors. Curated by Prof. Silvana Dalla Bonta'; edited by Universita' degli Studi di Trento. 2022.

*Le Parti in Mediazione: Strumenti e Tecniche. Dall'esperienza pratica alla costruzione di un metodo.* Various Authors. Curated by Prof. Silvana Dalla Bonta'; edited by Universita' degli Studi di Trento. 2020.

#### SELECTED PROFESSIONAL TRAINING IN MEDIATION

Università degli Studi di Siena (2006-2007) LL.M. degree in "ADR – Alternative Dispute Resolution Procedures"	CEDR – Centre for Effective Dispute Resolution, London (UK). International ADR Trainer's Network Training, London (UK) (2013).
IOA – International Ombudsman Association (USA)	Train the Trainer Programme – Florence (IT).
Foundations Course for Ombudsman (2025).	Master Skills Mediator Training Project (2012).
London School of Mediation (UK).	Mediator Skills Training, London (UK) (2011)
Workplace and Employment Mediation Training (2025).	(Accreditation)

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CIArb – The Chartered Institute of Arbitrators, London (UK).	WIPO – OMPI World Intellectual Property Organization, Geneva (CH).
Mediator Skills Training, London (UK) (2011)	"WIPO Mediation Workshop" (2009).
(Accreditation)	"WIPO Arbitration Workshop" (2008).
King's College – School of Law, London (UK).	"WIPO Advanced Course - Arbitration and Mediation Procedures" (2008).
Consiglio Nazionale Forense, Roma, Italy.	"WIPO General Course on Intellectual Property" (2008).
"Arbitration, Mediation and Conciliation in Civil and Commercial Matters –	"WIPO Summer School on Intellectual Property" (2008).
International and European Perspectives" (2010).	Università Bocconi, Milano.
FICE Enderseinen Italianen Cinera Calain - CEEN Contra	Università degli Studi di Trento.
FIGC Federazione Italiana Gioco Calcio – CSEN Centro Sportivo Educativo Nazionale.	Scuola Superiore Sant'Anna, Pisa.
, Master degree in Sports Law and Dispute Resolution (2010).	"TIPSA - Transatlantic Intellectual Property Summer Academy" (2009).
<i>ERA – Academy of European Law,</i> Trier (DE). "Summer Course on European Intellectual Property Law" (2009).	CAM – The Chamber of National and International Arbitration and Mediation of Milan. "Advanced Course on Negotiation" (2008).
"Practical Issues of Cross-border Mediation" (2009).	UNIONCAMERE Italy and the Chamber of Commerce of Verona.
University of Cologne, Center for Transnational Law (CENTRAL), Koeln (DE).	"Advanced Course for Accredited Mediators" (2008).
"4th Cologne Summer Academy on Business Negotiation and Mediation" (2009).	"Civil and Commercial Mediation Skills Training- UNIONCAMERE" (2006).

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